



The Housing Authority of the City of Garfield

Chairman
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Vice Chairman
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January 23, 1998

Mr. Ismael Faustino
George Kotzen & Associates
290 Queen Anne Road
Teaneck, NJ 07666

Dear Mr. Faustino:

When you first approached me about the subject of utility audits concerning our gas, electric, water and sewer expenses I was a little uncomfortable, because like most people I did not understand it completely nor did I know what to expect.

After reading your brochure, I was impressed by many facts. First, your experience in this industry of over 40 years! Second, the many recognized named clients that you have already performed audits for. Third, the simple fact that there was never a cost to us whether or not you were successful in the audit since you are strictly paid on a contingency basis only if you obtain any credits/refunds from the utility company in our behalf. Lastly, that you are able to perform audits anywhere in the country.

I am extremely happy that we took the initiative as proven by the fact that you were able to obtain a refund for us on past years expenses of over \$100,000! You were also successful in saving our housing authority approximately \$25,000.00 annually.

I was very impressed not only with the outcome, but with your professional expertise in this industry. I would recommend that everyone avail themselves of your services since it is a win-win for all parties.

Thank you again.

Very truly yours,

HOUSING AUTHORITY OF
THE CITY OF GARFIELD

Robert R. Scussel
Executive Director

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